

## Selected Bibliography

Research for this project benefited from the following books, which address Berkshire or given subsidiaries; the research benefited from books addressing other topics as well, but these and other materials are referenced in the notes as warranted.

- Benedict, Jeff. *How to Build a Business Warren Buffett Would Buy: The R. C. Willey Story*. Salt Lake City: Shadow Mountain, 2009.
- Chan, Ronald. *Behind the Berkshire Hathaway Curtain: Lessons from Warren Buffett's Top Business Leaders*. Hoboken, N.J.: Wiley, 2010.
- Christopher, Doris. *The Pampered Chef*. New York: Doubleday Currency, 2005.
- Clayton, Jim, and Bill Retherford. *First a Dream*. Knoxville, Tenn.: FSB, 2002.
- Cunningham, Lawrence A. *The Essays of Warren Buffett: Lessons for Corporate America*. New York: Cunningham Group, 1997, 2001, 2008, 2013.
- Farman, Irvin. *Standard of the West: The Justin Story*. Fort Worth: Texas Christian University Press, 1996.
- Gillespie, Liz Murtaugh. *Running Through the First 100 Years*. Seattle, Wash: Brooks Sports, Inc., 2014.
- Graham, Katharine. *Personal History*. New York: Vintage, 1998.
- Hagstrom, Robert J. *The Warren Buffett Way*, 3d ed. Hoboken, N.J.: Wiley, 2013.
- Healey, Jim. *MiTek: A Global Success Story, 1981–2011*. St. Louis, Mo.: MiTek, 2012.
- Helzberg, Barnett C., Jr. *What I Learned Before I Sold to Warren Buffett: An Entrepreneur's Guide to Developing a Highly Successful Company*. Hoboken, N.J.: Wiley, 2003.

- International Directory of Company Histories*, vols. 12–75. Detroit, Mich.: St. James, 1996–2005.
- Jain, Prem C. *Buffett Beyond Value: Why Warren Buffett Looks to Growth and Management when Investing*. Hoboken, N.J.: Wiley, 2010.
- Kahler, Martha, and Jeff Hampton. *McLane Company, Inc.: The First One Hundred Years*. Temple, Tex.: McLane Company, 1994.
- Kaufman, Laurence H. *Leaders Count: The Story of BNSF Railway*. Austin: Monthly Custom Publishing/Texas A&M University Press, 2005.
- Kilpatrick, Andrew. *Of Permanent Value: The Story of Warren Buffett*. Birmingham, Ala.: Andy Kilpatrick Publishing Empire, 2011.
- . *Warren Buffett: The Good Guy of Wall Street*. New York: Primus/Donald I. Fine, 1992.
- Klingaman, William K. *GEICO: The First Forty Years*. Washington, D.C.: GEICO, 1994.
- Lehr, Edwin E. *Colossus in Clay: Acme Brick Company*. Marceline, Mo.: Walsworth, 1998.
- Light, Murray B. *From Butler to Buffett: The Story Behind The Buffalo News*. Amherst, N.Y.: Prometheus, 2004.
- Linder, Karen. *The Women of Berkshire Hathaway: Lessons from Warren Buffett's Female CEOs and Directors*. Hoboken, N.J.: Wiley, 2012.
- Loomis, Carol J. *Tap Dancing to Work: Warren Buffett on Practically Everything, 1966–2012*. New York: Portfolio, 2012.
- Lowe, Janet. *Damn Right! Behind the Scenes with Berkshire Hathaway Billionaire Charlie Munger*. Hoboken, N.J.: Wiley, 2000.
- Lowenstein, Roger. *Buffett: The Making of an American Capitalist*. New York: Random House, 1995.
- Migliani, Bob. *Treat Your Customers: Thirty Lessons on Service and Sales That I Learned at My Family's Dairy Queen Store*. New York: Hyperion, 2006.
- Miles, Robert P. *The Warren Buffett CEO: Secrets from the Berkshire Hathaway Managers*. Hoboken, N.J.: Wiley, 2003.
- Moos Pick, Margaret. *See's Old Time Candies*. San Francisco: Chronicle, 2005.
- Otis, Caroline Hall. *The Cone with the Curl on Top: The Dairy Queen Story, 1940–1990*. Minneapolis: International Dairy Queen, 1990.
- Patton, Randall L. *Shaw Industries: A History*. Athens: University of Georgia Press, 2002.
- Rodengen, Jeffrey L. *The Marmon Group: The First Fifty Years*. Ft. Lauderdale, Fla.: Write Stuff Syndicate, 2002.
- Schroeder, Alice. *The Snowball: Warren Buffett and the Business of Life*. New York: Bantam Dell, 2008.
- Schulte, Ann F. *So Far: The Story of Helzberg Diamonds*. Kansas City, Mo.: Helzberg's Diamond Shops, 1990.
- Sokol, David L. *Pleased but Not Satisfied*. Self-published, 2007.
- Thorndike, William N., Jr. *The Outsiders: Eight Unconventional CEOs and Their Radically Rational Blueprint for Success*. Boston: Harvard Business Review Press, 2012.
- Ueltschi, A. L. *The History and Future of FlightSafety International*. New York: Flight-Safety International, 1999.